

ZOE QUINN  
SENIOR CONSULTANT



# SALARY SURVEY: 2018

## INTERIM FINANCE & ACCOUNTING UPDATE

### OVERVIEW:

**OUR INTERIM FINANCE & ACCOUNTING DESK HAS GROWN DRAMATICALLY SINCE THE START OF 2017. THE COLLABORATION AND BUSINESS PARTNERING WITH OUR PERMANENT TEAMS HAVE GIVEN CLIENTS NOT ONLY A TOP CALIBRE OF CANDIDATES, BUT ALSO A 'FULL SERVICE,' WHERE THEY ARE COMFORTABLE WORKING WITH US WITH ANY HIRING NEEDS ACROSS MULTIPLE SECTORS AND DIVISIONS.**

The staffing industry, specifically within the interim world, is forever changing and very fast paced. Towards the end of 2017, we had a huge influx of vacancies that needed sourcing and having built up the relationships we now have, and continue to build with, clients old and new, the trust level of our clients has increased with this. This means that our clients' preferred route is to hire interim staff and get candidates started the next day rather than the permanent route of first and second round interviewing.

This is purely down to the fact that they simply don't have time to wait to get professional contractors in due to the workload increase or backlog being created. Financial services has seen an increase in temporary hiring across certain areas of business, particularly within regulatory reporting – this is mainly due to Brexit talks and banks really clamping down on their regulatory compliances, which has, as a side effect, increased hiring and securing interim staff within financial control.

## DISCIPLINES:

**SPECIFIC AREAS OF HIGH-VOLUME GROWTH AND HIRING REQUIREMENTS HAVE COME FROM TECH/IT, FINANCIAL SERVICES, FINTECH, RETAIL, MEDIA, FMCG, PROPERTY/REAL ESTATE AND CONSTRUCTION/ ARCHITECT FIRMS.**

Whilst there has been an obvious increase in these sectors, we have also seen dramatic growth in other areas. As an example, we have been working closely and exclusively with Pharmaceutical, Consultancy and Healthcare companies that have needed very swift turnarounds toward the end of 2017 - thankfully at this point in the year, the market was candidate driven towards Christmas.

From a purely contracting perspective, 2018 has already been very busy. We have already seen a dramatic increase already in senior hiring needs from Financial Controller through to Director level positions. It seems businesses in the sectors we specialize in are specifically looking at increasing their management headcount so there is more transparency around the wider areas of the business, also meaning that as the businesses grow, they require more transactional/part-to-newly qualified accountants to pick up the ever-increasing workloads that come with this growth.

## TRANSACTIONAL FINANCE

### TEMPORARY - LONDON (Rate (£ Per Hour))

Role	0-2 Years	3-4 Years	5+ Years
Accounts Assistant	12-14	15+	16+
Credit Control	11-14	16+	17+
Accounts Payable	11-13	14+	15+
Accounts Receivable	11-13	14+	18+
Head of Transactions	*	18+	23+

## QUALIFIED

### TEMPORARY - LONDON (Rate (£ Per Day))

Role	0-2 Years	3-4 Years	5+ Years
Financial Accountant	250-280	300-350	350-420
Management Accountant	250-280	300-350	350-420
Finance Analyst	220-280	280-320	320-380
FP&A Manager	250-300	300-400	400-450
Finance Manager	250-320	320-380	380-450
Financial Controller	250-300	300-380	380-480
Finance Director	*	400-500	500+